

AUKUS Services Hub

Strengthening cooperation and creating an industry for a new era

Australia, the United Kingdom and the United States have agreed to the creation of an enhanced trilateral security partnership – AUKUS. AUKUS will build on the three nations' longstanding and ongoing bilateral ties, and will enable the partners to significantly deepen cooperation on a range of emerging security and defence capabilities, which will enhance joint capability and interoperability.

In our respective territories, our PwC member firms in Australia, the United Kingdom (UK) and the United States of America (US) each have a proud tradition of working in partnership with national government agencies and defence industry to achieve their strategic goals of improving the security and prosperity of the state.

The creation of AUKUS encouraged us to think differently about how we can best support the global ambitions of our respective government and defence industry as they execute this exciting global cooperation agreement.

Our response was the creation of an our AUKUS Services Hub that brings together the best of the firm's defence, security and technology capabilities from across the three territories, and beyond, to identify and solve the multi-dimensions opportunities and problems afforded by this landmark agreement.

Our AUKUS Services Hub, powered by local talent in all three nations, uses our global infrastructure, services and relationships to deliver best-for-AUKUS solutions. Our experts offer insights, guidance and solutions to address the complex needs of this sector.

The opportunity

With an initial focus on supporting Australia to generate a conventionally armed, nuclear powered submarine capability, the AUKUS arrangement will evolve to included the development of joint advanced military capabilities covering the following areas:

- Quantum technologies
- Artificial intelligence
- Autonomous undersea capabilities
- Innovation
- · Cyber security
- Electronic warfare
- Hypersonic and counter-hypersonic capabilities

What is clear is this multifaceted trilateral security partnership will create market change that will affect the entire ecosystem – from the established OEM and Tier 1 supply chain partner to the technology start-up or research institute.



- What does this mean for the defence and defence technology industry?
- How will business and delivery models need to change in order to deliver the ambitious programme?
- What does this mean for the global and local supply chain?
- How can new players to the sector take advantage of the opportunity?

We can help you navigate this change, address competing issues, and evaluate the impact of this monumental shift in government-to-government cooperation, so you can plan for the future.

We combine global experience, and deep capability in each of the areas of the AUKUS cooperation agreement, with a market-leading understanding of doing business within the Australian defence ecosystem.

So, whether you are an international OEM looking to set up a new operation in Australia, or a local company looking to comply with demanding supply chain regulations, we can provide the support and advice you need.



Global reach, local knowledge

We have the combined capability and capacity of the defence industry centres of excellence within our Australian, UK and US member firms available to us, with market leading and analyst-recognised digital strategy, artificial intelligence and analytics capabilities. Crucially, each of our services are accompanied by local sector relationships forged over decades of delivery to the Australian government and industry.

With relevant experience across a range of areas, please get in contact if you need support or advice with:

- Entering into the Australian defence industry market
- Establishing an Australian business
- Identifying and securing local security cleared talent
- Navigating export and ITAR controls
- Establishing a transparent and resilient supply chain
- Cross and intergovernmental engagement
- Interaction with local academia
- Mergers or Acquisition for market entry or technology insertion
- Development of Advanced technologies
- Infrastructure investments
- Major programme delivery or efficiency
- Sustainable manufacturing
- · Digital factories
- Procurement and commercial support
- Delivery into all six Australia
 Defence Force (ADF) domains:
 Land, Air, Maritime, Cyber, Space and Joint

Our perspective

Explore our perspectives and insights as we look into what the future holds.

- <u>Digital factory transformation</u>
- Sustainability in Manufacturing
- A global example of Defence industry localisation

Get in touch

The navigator of our AUKUS Services Hub will act as your 'super' connector bringing expertise from all three PwC firms jurisdictions into a simple interaction with our practitioner having the most relevant skills for your request.

Separately, support from the Hub is available in each of the three jurisdictions. Please reach out to the navigator or relevant contact in your country.

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