

A lifetime of opportunities

*A PwC future –
what's in it for you?*



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*Asia Pacific
Human Capital Partner*



Leader's message

At PwC, we recruit graduates from different cultural and educational backgrounds. We support you to take advantage of the many opportunities that will help you create a future that's right for you. Just as no two people are the same, so no two careers at PwC are the same.

We'll help you grow to your maximum potential by learning in multi-disciplinary teams and developing the skills and knowledge you need to know about the business world around you. You'll work with experienced professionals and with some of the world's most recognisable companies.

The relationships you build and the experiences and opportunities that result will stay with you as your future unfolds. We want your PwC experience to be the best possible. I encourage you to join the PwC family for a rewarding and exciting career.

Standing out from the crowd

At PwC, you'll meet fascinating people, interact with some of the best clients in the world, and build lasting relationships with both colleagues and clients. You'll constantly learn new skills and disciplines while tackling some of the fundamental challenges businesses face.

If you're serious about a career in business and want to stand out from the crowd, we don't think anyone else can give you a better place to start. The training and experience you get with us will stay with you as you develop your career into the future.

PwC Experience



We aspire to make a difference for our clients and to help you achieve your success – the core of who we are and what we want to be is expressed through our PwC Experience behaviours.

We are passionate about what we do. Bringing our PwC Experience to life is our everyday commitment. It's about how we work with our clients and with each other: we focus on creating the value we want, developing meaningful relationships, understanding each other's expectations and working together to achieve success.

You'll have different interactive and innovative opportunities to own your unique PwC Experience journey. You can interact directly with leaders and ask them questions face-to-face in the "Dialogue with Leaders", give feedback and share success stories, as well as read their weekly messages in the "Breakthrough Blog".

Are you ready to join us and make a difference for our clients and for yourself?

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A career less ordinary

At PwC, you'll be encouraged to build relationships that help create the kind of value our clients and our people want – a unique opportunity for you to realise your potential and create your own personal value.

Through working with different clients and dedicated professionals you'll build an extraordinary CV and a career less ordinary.







85%

**We work with
of the companies
in the Fortune Global
500 across our
global network.**

We give you the opportunity to learn on engagements with some of the world's most prestigious companies. Below are just some you could help:

Automotive: *General Motors, Mercedes-Benz, Toyota, Volkswagen*

Chemicals & pharmaceuticals: *Bayer, GlaxoSmithKline, Johnson & Johnson*

Conglomerates: *CITIC Pacific, Hutchison Whampoa, Jardine Matheson, Swire Pacific*

Consumer & industrial products: *Budweiser, Colgate-Palmolive, Li & Fung, Procter & Gamble, Want Want*

Energy & utilities: *Aluminum Corporation of China, China Metallurgical, China National Petroleum, CLP Holdings, ExxonMobil, Hong Kong and China Gas, PetroChina*

Engineering & construction: *China Communications Construction, Gammon Construction, Hip Hing Construction*

Entertainment & media: *Ctrip, Dow Jones, Galaxy Entertainment, The Hong Kong Jockey Club, Reuters, Shanda, Sony, Tencent, The Venetian Macao*

Financial services: *AIA, Bank of America, Bank of China, China Construction Bank, China Life Insurance, Citigroup, J.P. Morgan, Morgan Stanley*

Government: *The Government of the Hong Kong Special Administrative Region*

Hospitality: *Grand Hyatt, Mandarin Oriental, Shangri-La Asia*

Information & communications: *Alibaba.com, China Unicom, Google, Nokia, PCCW, Sohu.com, Yahoo!*

Logistics & transportation: *Beijing Capital International Airport, China Eastern Airlines, China Rail, Sinotrans*

Private equity: *Bain Capital, CITIC PE, CVC Capital Partners, Hony Capital, TPG Capital*

Real estate: *Country Garden, Hongkong Land, Hutchison Properties, New World Development, Shima Group, Sino Land*

Retail: *Dairy Farm, Esprit, Nike, Esquel, Tiffany & Co., Tommy Hilfiger*

Technology: *Cisco Systems, IBM, Lenovo*

Striving for excellence

We thrive on giving our clients more than they ask for and value to help them succeed. After all, their success is our success.

#1

The Chinese Institute of Certified Public Accountants (CICPA) ranked PwC China first in the “Top 100 Accounting Firms” for nine consecutive years

Be part of the winning team and share the recognition.



PwC China is the gold award winner in the “Excellent Private Equity/Venture Capital Service Provider” category at the First China Venture Capital Summit in 2011

17 wins

at the International Tax Review Awards 2010

Best Auditor

AsianInvestor awards PwC the “Best Auditor” for the third year running

PwC China won the “Eco Solutions Printing Award China 2011” by Hewlett-Packard and IDC

PwC China is the exclusive accounting services supplier to the “26th Summer Universiade Shenzhen” in 2011



PwC China is “The Most Ideal Employer for Professional Training and Development” in the Universum 2010 Chinese students survey

PwC Hong Kong has received the Caring Company award eight times



Maintaining a fresher perspective

Your career progression depends on your professional qualifications and work performance. To support your growth and development, we're committed to providing you an effective learning environment with a wide range of programmes and resources to meet your needs as you move up the career ladder.





Learning and development for your professional and personal growth

We'll help you to become an independent and competent professional through on-the-job experiences, meaningful discussions with colleagues, leaders, and coaches as well as formal learning activities.

Our development programmes cover a variety of business needs, from the language of business to the ins and outs of business to behaviour of business professionals.

On average, an associate received of training in their first year with us.

120hrs

676

We offered classroom and e-learning training courses.

1.2million

We invested over hours in developing our people.

We also have programmes supporting graduates who have completed a degree in a non-accounting discipline and want to pursue their professional qualification in accountancy.



In addition to learning and development courses and programmes, valuable learning happens through informal coaching and guidance provided by our managers and colleagues every day.

We nurture a coaching culture through our Performance Coaching and Development approach. To enhance our people's professional and personal development, each of us is paired with a career coach whose quality coaching and timely feedback are a valuable source of guidance.

Standing shoulder to shoulder with giants

Once you join PwC, you'll immediately join the global network of over 161,000 people in 154 countries in 766 locations. Through our network, you can share experiences and solutions with colleagues to help develop fresh perspectives.





Sports challenge

Networking outside office hours

We don't just spend time together during assignments – we meet after work and occasionally at the weekend – building relationships that go far beyond office hours. Watch your personal network grow, day after day.



Annual Dinner



“We Care” staff activity





Dragon boat race

PwC Cup



Seeing into the future

At PwC, we make sure you know exactly what decisions you need to make and how to build the career that is right for you in any one of our lines of service. Different opportunities will appeal to different people and we'll support you to grow in your own way with us.





Assurance

Auditing isn't only about compliance or following rules. You'll provide a balanced, objective opinion on financial statements to help build trust between companies and their stakeholders, including investors. This trust depends on more than just numbers. It requires the application of your judgment and insight, technical knowledge and commercial experience.

As our largest service line, you'll experience a dynamic and fast moving working environment. From potential start-ups to multinational corporations, clients look to you for audit, regulatory, listing, private placement, corporate change, and other types of business advice.

Risk and Controls Solutions

Business today is increasingly complex – from the way organisations are managed and structured, through increasing integration with business partners and service providers, to the ever greater levels of reliance placed on underlying information systems and business processes. In addition, new regulations – domestic and international – are placing a greater emphasis on the effectiveness of internal controls, and this often requires independent assurance. You'll provide value-added insights that help to improve system and business control effectiveness across various organisations.

Your career path

Associate

(1st – 2nd year)

- Learn our business
- Develop your core professional skills

Tax

Tax in a fast-paced business environment is exciting and intellectually stimulating. From Fortune 500 multinational corporations entering China to Chinese enterprises going global, from mega-acquisitions to business transformations, tax is a topic which company management can never afford to neglect in their business decisions.

As a tax professional, you'll advise clients on their business structure, streamline their business, optimise their tax efficiency and manage their tax risks. To combat these challenges, you'll need to constantly polish your knowledge, enhance your skills, develop your network, and adapt to rapid changes. As you progress, you'll become specialised in certain practice areas and/or industries to cover most tax and regulatory areas, and be respected as a competent professional consultant. You'll deliver value to the client's business of today and tomorrow.

Advisory

Advisory has grown in size, scope and scale. Today, our clients engage us to help solve their strategic and day-to-day problems. We do this by creating unique, value-added solutions based on the combination of industry knowledge, subject matter expertise in Consulting and Deals, and our collective experience from all areas of PwC. You'll help clients implement their business strategies by working with them to: build effective organisations, innovate and grow, reduce costs, manage crisis, manage risk and navigate regulation, maximise the potential of human resources, execute better deals, and restructure troubled businesses.

Senior associate

(3rd – 5th year)

- Receive professional qualifications
- Gain a wide skill set

Manager/Senior manager

(6th – 12th year)

- Develop your strategic planning skills
- Develop your business insights

Director/Partner

(12 years+)

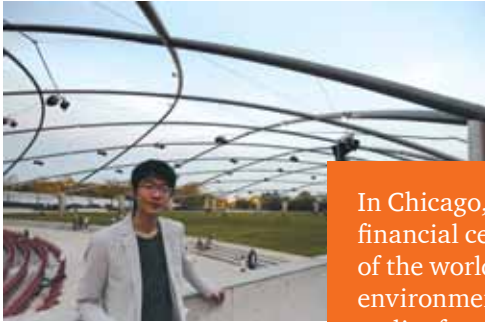
- Drive the firm's relationships with clients
- Help set the firm's strategy and inspire teams

Playing the world stage

Apart from travelling to different cities and countries on an assignment basis, our Early PwC International Challenge (EPIC) programme gives performers the opportunity to gain valuable work and life experience in other PwC firms abroad.







Patrick Lau in Chicago, US

Assurance Senior Associate,
Hong Kong (two-year secondment)

In Chicago, I can see how businesses and financial centres are run in other parts of the world under different regulatory environments. Through working on the audit of a consumer finance company, I learn the US lending practices and how firms are engaged in capital transactions with different investor appetite. This experience certainly adds an international flavour to my career portfolio.

Perth is so different from Shanghai. I'm working with people from diverse cultures, and adapting to different working styles which makes every day different. My experience has meant I've been able to improve my communication and technical skills on my projects, and help me deliver a high quality service to my clients with confidence.



Cynthia Li in Perth, Australia

Assurance Senior Associate,
Shanghai (two-year secondment)



Timothy Lo (the centre) with his Singapore team

Timothy Lo in Singapore

Assurance Senior Associate, Hong Kong
(two-month secondment)

My secondment was a challenging and rewarding experience that helped my professional and personal growth. I was able to work and interact with talented people of diverse backgrounds from the PwC network, and also expanded my personal network by making many new friends.

Yi Pan in Birmingham, UK

Tax Senior Associate,
Beijing (18-month secondment)

As a transfer pricing tax consultant, I'm excited to have the opportunity to work on large UK and cross-European projects, with brilliant and creative colleagues from across the global network. I've learnt a great deal about international commercial practices, and am enjoying my time as it gives me the opportunity to travel within Europe.



Doing meaningful things beyond our work

While work is a big part of our day, we know it's not all there is to life. Everyone has an important life outside the office. We're helping to create value for other people and make a positive impact on our world.





*Jolly Balloons
Go Go Go charity
event in Hong Kong*

**Making a
difference by
creating value
for others**

In 2010, over 1,200 people in PwC China and Hong Kong spent 9,300 hours volunteering. Participants joined more than 60 events and contributed over US\$1.3 million to charitable organisations through the PwC Foundation.



*Rural school volunteering
programmes in China*





***PwC Forest 2011
Tree Planting
in China***

***Charity bazaar in
Hong Kong (second
hand books and
toys sale)***



***Coastal Clean Up
in Hong Kong***



Ready for your lifetime of opportunities?

1

Apply online:
www.pwchk.com/graduate

2

Tests

3

Assessment
centre

4

Final
interview

5

Offer

Contact your local PwC graduate recruitment team

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Overseas graduate recruitment team

China Sourcing Initiative (CSI), recruits overseas talent to work in diversified industries for our lines of service in mainland China, Hong Kong, Macau, Singapore and Taiwan. Overseas graduates who are interested in joining us, please contact:

London, United Kingdom

Anthony A Takyi

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www.pwc.com/uk/careers

New York, United States

Amy Pan/Simon Li

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www.pwc.tv

Sydney, Australia

Sarah Zhu

c.s.i_au@au.pwc.com

www.pwc.com/au/careers

2011/12 PwC Graduate Recruitment highlights

*For all graduates:
learn about PwC
Graduate Recruitment*

Sep 2011



Campus talk

Meet us face-to-face. You'll know more about our firm, our business and the opportunities for you.

Online application

Watch out for the application deadline. Read instructions and apply online at: www.pwchk.com/graduate.



*For shortlisted candidates:
win a PwC job offer*

Oct 2011

Tests

Complete your online registration. Our tests have four parts and take approximately 1.5 hours to complete.

Oct – Nov 2011

Assessment centre

- Group discussion with presentation: demonstrate your ability to cooperate with the other candidates.
- Individual interview: be yourself at the one-on-one interview.



Nov – Dec 2011

Partner interview

Chat with a Partner to express your thoughts, vision and exchange ideas.

*For selected candidates:
celebrate your success*

Dec 2011

Offer reception

Join the Offer reception. Share your joy with other selected candidates, PwC partners and staff.

Christmas greeting

We wish you success in your final examination.



*For selected candidates:
become a member of
the PwC family*

Jan – Feb 2012



New Year greeting

We wish you a promising year ahead.
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Graduate Recruitment Survey

Share your opinions to help us
deliver a unique PwC graduate
recruitment experience to you.

Mar 2012

Professional examination workshop

You'll receive an invitation email to join
our examination workshop.



Apr – Jun 2012



Corporate Responsibility invitation

Join our Corporate Responsibility activities.

Jul – Aug 2012

Get ready to join us at PwC

Watch out for our welcome email. You'll embark on your journey to a lifetime of opportunities.



www.pwchk.com/graduate

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