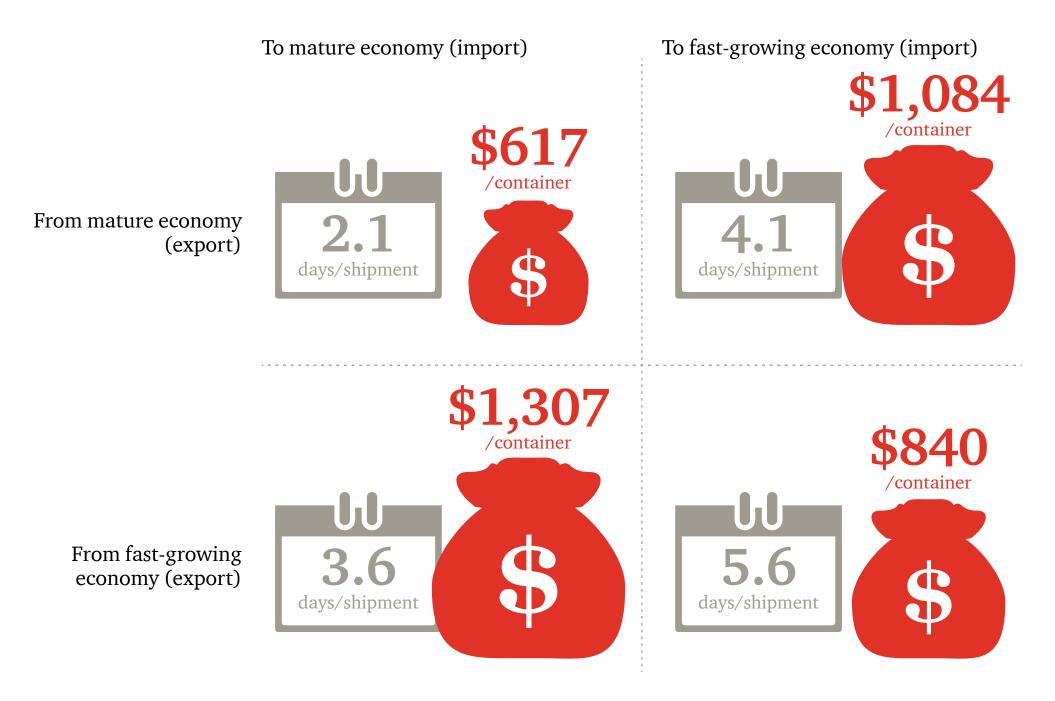
# 2012 APEC CEO Summit: PwC issues spotlight APEC's evolving supply chain

Leading up to this year's Asia-Pacific Economic Cooperation CEO Summit in Vladivostok, Russia on September 7–8, PwC is sharing a series of infographics highlighting key Summit issues. This series also provides a sneak preview to some questions PwC is putting to business leaders in PwC's 2012 APEC CEO Survey which will be released at the Summit.

## Weak link, strong link: APEC's unbalanced supply chains

## Trade in fast-growing economies is nearly **twice as costly** and half as speedy in mature economies



Source: University of Southern California Marshall School of Business ABAC Team 2011, APEC Business Advisory Council, "APEC Supply Chains: Identifying Opportunities for Improvement," 2011

## APEC's eight supply chain chokepoints

Removing key trade bottlenecks will facilitate smoother, faster, less expensive and more secure intra-APEC trade



#### Transparency

Lack of transparency and awareness of the full scope of regulatory issues affecting logistics



#### Infrastructure

Inefficient or inadequate transport infrastructure and cross-border physical linkages (e.g., roads, bridges)



#### Clearance

Inefficient clearance of goods at customs and lack of coordination among border agencies



 $\bigcirc$ 

#### **Standards & regulations**

Variations in cross-border standards and regulations for movement of goods, services and business travelers

#### Logistics

Lack of capacity of local and regional logistics sub-providers



#### Nodal connectivity

Underdeveloped multimodal transport capabilities; inefficient air, land, and multimodal connectivity



#### Transit

Lack of regional crossborder customs-transit arrangements



#### Documentation

Burdensome customs documentation and other procedures

#### APEC's supply chain progress, goals

APEC has made progress across its supply chains, but must improve to keep up with ballooning trade volumes

5.8%

Average applied tariffs in APEC economies have been reduced from 16.9% in 1989, when APEC was established, to around 5.8% in 2010.

10%

APEC has set as a target to improve supply chain performance by 10% (i.e. improving the flow of goods and services within the APEC region in terms of reduced time, cost and uncertainty) by 2015.

## Scattered success in lowering non-tariff trade barriers across APEC

## The 8 economies that have improved non-tariff barrier mechanisms, 2005–2009

WEF non-tariff trade barriers index, 1–10, with 10 being lowest trade barrier rank

● 2005 ● 2009

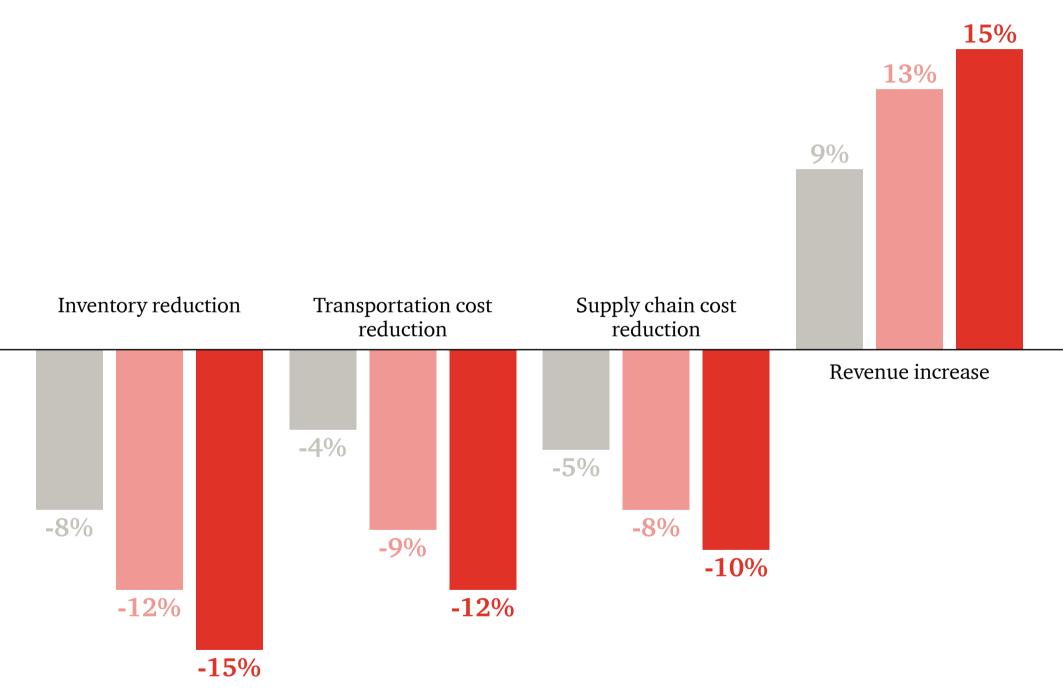


Note: Non-tariff barriers—taken from the World Economic Forum's "Economic Freedom of the World Index." 1=very high non-tariff trade barriers, 10=very low non-tariff trade barriers Source: PwC analysis based on Oxford Economics data

## Flexible supply chains: Where the costs savings are

### Benefits of increased supply chain flexibility

Relative quality of a company's supply chain 📃 Laggard 📕 Challenger 📕 Leader





#### In fast-growing economies

Infrastructure, transparency of procedures, variability of clearance times, efficiency/ quality of customs services, availability of logistics services, connectivity of transport nodes, lack of online IT logistics systems, presence of corruption



## APEC's supply chain challenges

Current barriers standing in the way of efficiencies

In mature economies

Customs/port clearance speed, complex regulations/standards, and burdensome document requirements

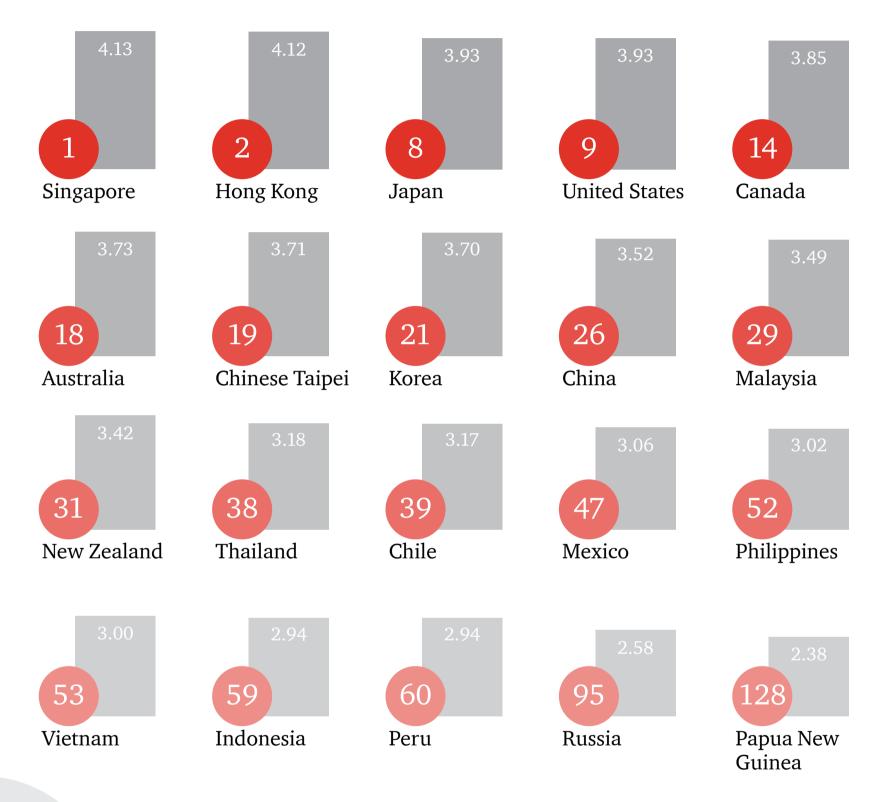
Source: University of Southern California Marshall School of Business, ABAC, "APEC Supply Chains: Identifying Opportunities for Improvement," 2011

## APEC's leaders—and laggards—in logistics efficiency

#### Singapore, Hong Kong top APEC and world in logistics ranking

2012 World Bank Logistics Performance Index (LPI) measured 155 countries' logistics efficiency from 1 (worst) to 5 (best)

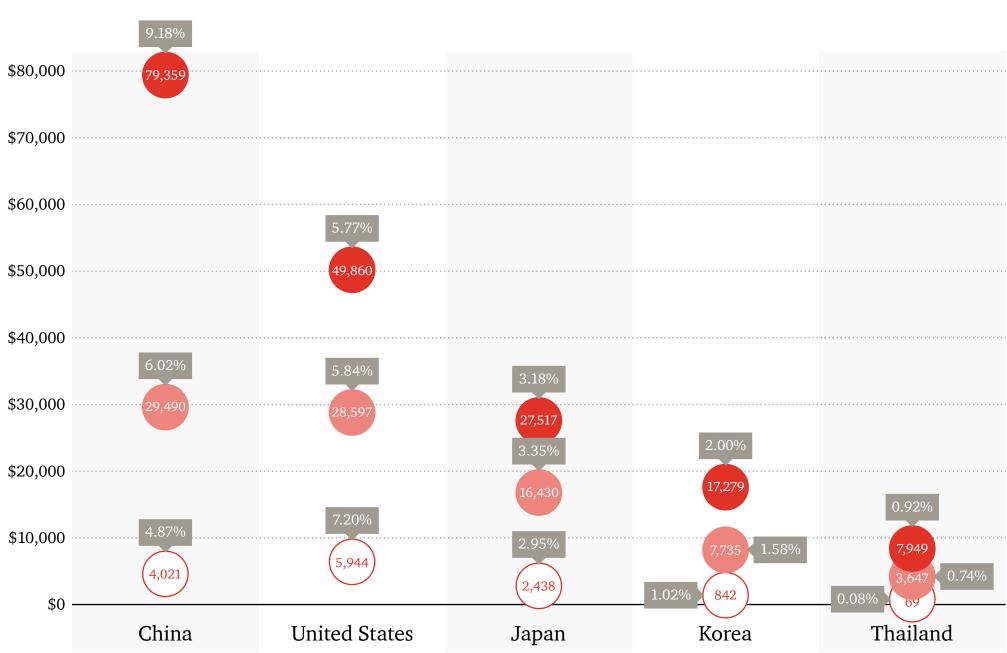
🛑 Global rank 🔳 LPI score





Customs clearance charges for fast-growing economies are estimated to average **\$134**—but in Korea, it averages just **\$30**, due in part to simple, electronic documentation

## Russia's role as supplier to APEC economies widens through decade



Russian exports in US\$ millions 🔿 2001 🛑 2011 🛑 2021 🔳 Percentage of Russia's total exports

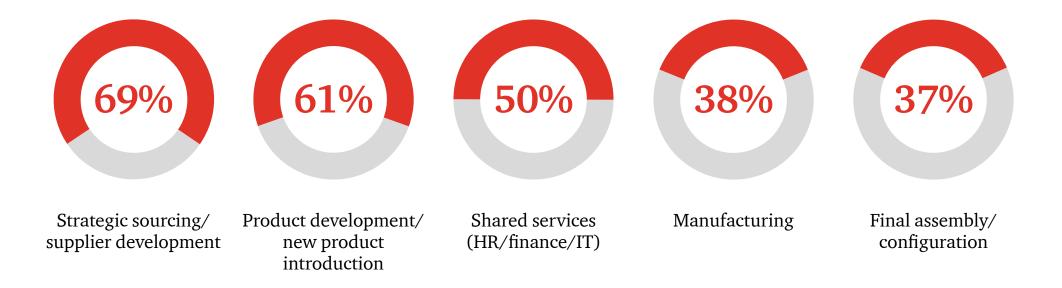


**Over 50%** of the business functions or activities, such as product development and/or new product introduction, demand planning and/or forecasting, supply chain planning and sales and operations planning, strategic sourcing and/or supplier development are to be moved offshore by 2012.

—The Global Supply Chain Trends 2010–2012 conducted by PRTM Management Consultants in 2010

## Offshoring and the expanding global supply chain

Percentage of companies surveyed globally who believed in offshoring these business functions, 2010–2012



#### Technologies work together to track containers' logistics status en route in real time



e-Seals, or RFIDs (Radio **Frequency Identification**) are attached to shipping containers...





communications tools to track the product's location...

**Global Navigation Satellite System** (GNSS)

Global Positioning System (GPS)

**Geographic Information Systems** (GIS)

General Packet Radio Service (GPRS)

Wireless communications (3G, WiMax)

Web services



#### ... informing and connecting logistics players:

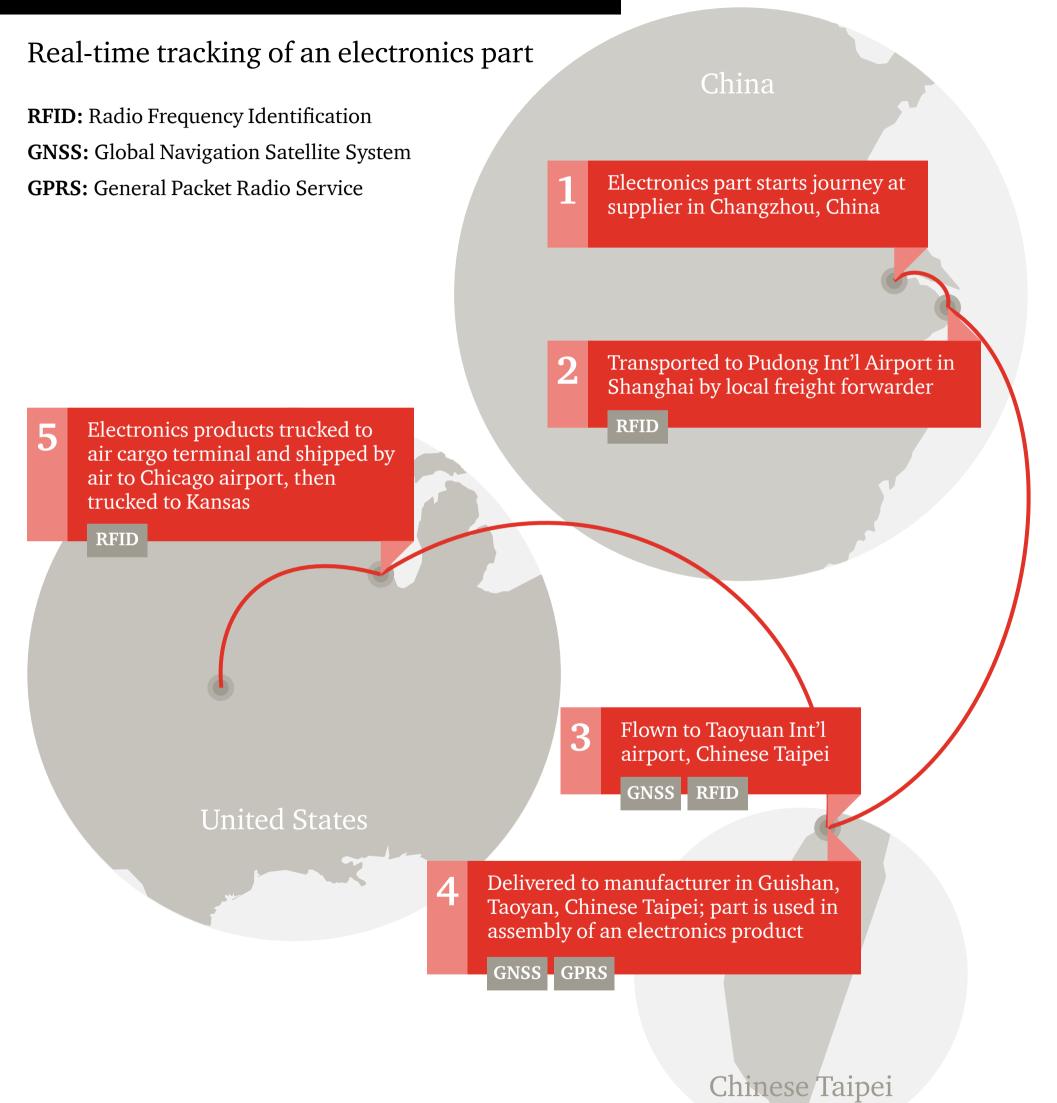
Shippers **Trucking services** Air cargo terminal personnel Customs officials



#### Innovating the supply chain

Chinese Taipei's Ministry of Transportation and Communication is applying technologies in pilot projects across its supply chains both in-country and in other economies such as China and Malaysia. The pilots are aimed at improving underdeveloped air, maritime, and land transport logistics to improve the efficiency and security. Container traffic departures, arrivals, and other logistics status are logged and can be tracked online.

## From Changzhou, China to Kansas, US



## What PwC is asking CEOs about supply chains in the 2012 APEC CEO Survey



Should improving supply chain resilience rank as a highest priority for APEC to work on?



Which supply chain actions are you taking? Reducing geographic concentration of operations or supply chain Building redundancies into operations or supply chain Using technology for real-time visibility of operations and supply chain Substituting domestic supplies for foreign supplies Diversifying suppliers or partners/alliances Increased demand planning with suppliers



How great a need do you see for improving supply chain logistics through real-time global tracking and tracing?



To what extent is the need to significantly improve the supply chain logistics of your organization through technology and innovation?



© 2012 PwC. All rights reserved. PwC refers to the network of member firms of PricewaterhouseCoopers International Limited (PwCIL), or, as the context requires, individual member firms of the PwC network. Each member firm is a separate legal entity and does not act as agent of PwCIL or any other member firm. PwCIL does not provide any services to clients. PwCIL is not responsible or liable for the acts or omissions of any of its member firms nor can it control the exercise of their professional judgment or bind them in any way. No member firm is responsible or liable for the acts or omissions of any other member firm nor can it control the exercise of another member firms professional judgment or bind another member firm or PwCIL in any way.